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Connect *rural businesses* and *ag producers* to the resources they need to:

- 1. help grow their business
- 2. reduce energy consumption
- 3. implement renewable energy systems

### How does it work?







**#2 Identify Needs** 











#4 Connections to local and national resources











#5 Ongoing support and check-ins from REBP Coordinator





We look at all aspects of the business' current energy usage

- 1. Decrease energy bills, increase bottom line
- 2. No-cost, customized energy site assessment
- 3. Operations efficiency analysis
- 4. Guidance on how to implement (and pay for) renewable energy solutions





- 300+ businesses have reached out for assistance
- 2021 total
  estimated savings
  (without
  solar) was over
  \$40,000

### Creating Impact

Over 300 businesses have reached out for assistance through the program



Capitol Bar, Socorro





San Miguel Inn, Socorro

- Qualified for 25% of total improvement up to S80K
- If improvements up to S80K made, eligible for up to S20,000 refund

# Monthly Interview Series



- 15 Interviews since 2020
  - The Middle Aged Spread and Red Willow Center
  - EMNRD/ ECD
  - Jack Plastic
  - Santa Fe CBD
  - Be Hempful
  - Northern NM College
  - RMS Foods Inc
  - Taos Brewing/ NMSU
  - Town of Silver City
  - Sustainability Panel



#### Recent Interviews

- Oct: RMS Foods, 57X
- Nov: Taos Mesa Brewing+ NMSU, 42X
- Nov: Town of Silver City, 43X
- Dec: REBP Sustainability Panel, 12X











## REBP Resource Partners



Efficiency analysis



Technical and financial assistance



Energy assessments







Financial assistance

### In the works



- Working with EMNRD on certification program
- Tiered leveled standards program
  - Bronze
  - Silver
  - Gold
- All businesses can apply for this certification







- How can we connect rural businesses to SBDC?
- What would the process look like?
- What are the focal benefits for a business?
- How can we specifically tie in Energy Efficiency?





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